



**InPayTech**  
Integrated Payment Technologies Limited

Annual General Meeting

CEO PRESENTATION

SEPTEMBER 8, 2017



# DISCLAIMER

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The Presentation contains “forward-looking statements”. All statements other than those of historical facts included in the Presentation are forward-looking statements. Where the Company expresses or implies an expectation or belief as to future events or results, such expectation or belief is expressed in good faith and believed to have a reasonable basis. However, forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from future results expressed, projected or implied by such forward-looking statements. The Company will not necessarily release publicly any revisions to any such forward-looking statement. The Presentation contains general background information about the Company and its activities current as at the date of this presentation.

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# PROXY RESULTS

<b>Resolution</b>	<b>Votes For</b>	<b>Votes Against</b>	<b>Discretion Votes</b>	<b>Abstain</b>
<b>Resolution 1</b> <b>Adopt the Remuneration Report for period ended 30 June 2017</b>	37,073,594	20,300	0	50,750
<b>Resolution 2</b> <b>Re-election of Donald Sharp as a director</b>	79,564,141	10,150	0	50,750
<b>Resolution 3</b> <b>Appointment of auditor</b>	79,574,291	0	0	50,750

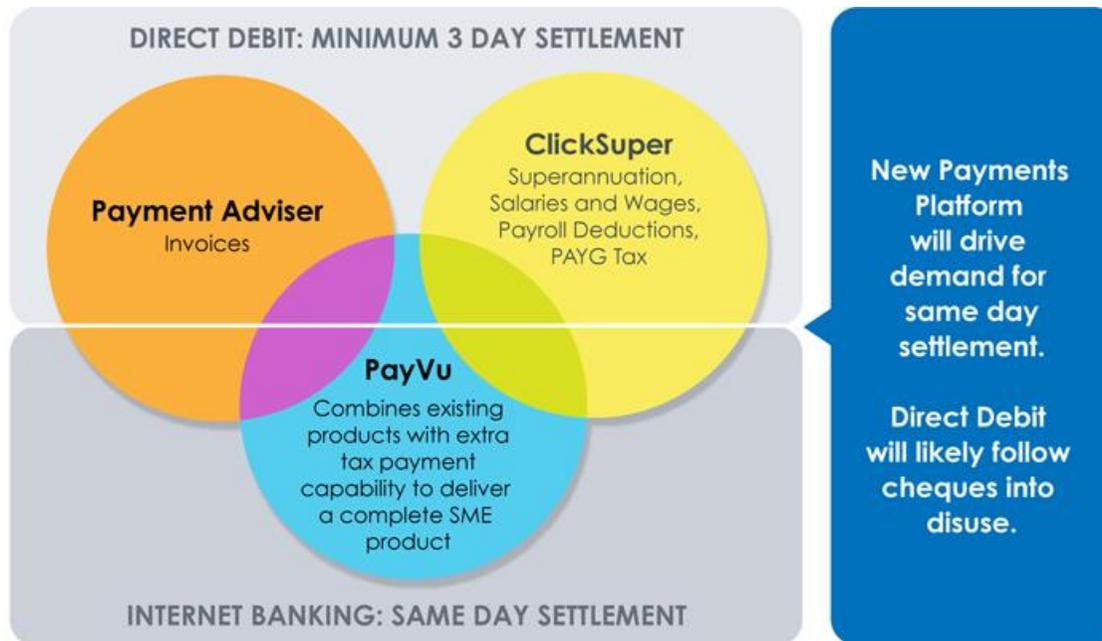
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# 1 INTRODUCTION TO INPAYTECH

- ❑ We are in the business of utilising our patented process of linking data to payments.
- ❑ All our services, ClickSuper, Payment Adviser and the new service PayVu share and re-use software components to deliver services to their respective markets.



## 2 FY2017 RESULTS OVERVIEW

- ❑ A year of restructuring the ownership of the business, listing on the ASX, making great progress in developing and commercialising the patents
- ❑ The NPBT was a loss of \$2,900,944 after amortisation of assets acquired from the Payment Adviser Group comprising:
  - ❑ Client Contracts of \$1,024,720
  - ❑ Software \$666,340
  - ❑ Patents \$30,591
  - ❑ Other amortisation of \$17,276

Policy is to write these assets off in a straight line over 5 years

## 2 FY2017 RESULTS OVERVIEW

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- ❑ The NPBDT of \$1,162,017 was after writing off the costs of the IPO of \$608,540 and the non-cash cost of options issued \$216,013. Allowing for these costs the operating net loss was \$337,464
- ❑ The Company has taken into account the Deferred Tax Asset of amortisation of the assets acquired that are tax deductible, costs of IPO and trading losses amounting to \$641,539

# 3 PATENTS

- During the year Patents were granted in:
  - China
  - Japan
  - Singapore
  - Hong Kong
- Adding to patents already granted in:
  - South Africa
  - New Zealand
- Patents (patent protected until they are allowed/disallowed) are pending in:
  - USA
  - Canada
  - Australia

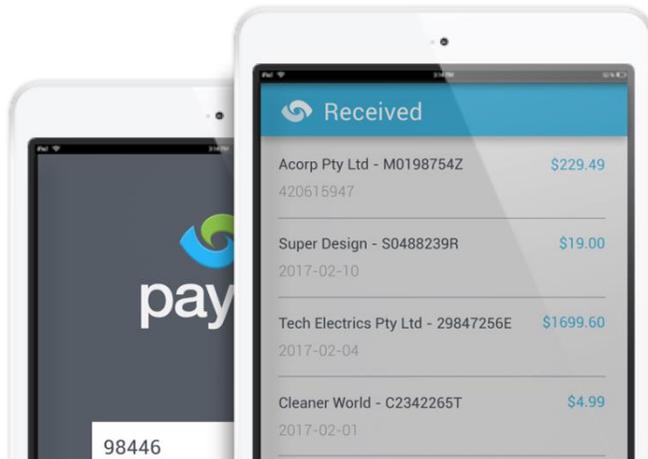
# 4 GROWTH STRATEGIES

- PayVu delivers 'same day' business payments by combining the functionality of:
  - ClickSuper
  - Payment Adviser
  - Cloud based accounting/payroll software API's
  - Internet banking
- PayVu has two services:
  - Standard: customer logs into:
    - Accounting/payroll API
    - Internet banking
  - Premium: PayVu logs in and:
    - Automates stakeholder management via mobile phone app
    - Fully automates the payment process with multi factor authentication

# 4 GROWTH STRATEGIES

- ❑ Single Touch Payroll (STP) is a Federal Government legislation requiring employers to send the ATO all payroll related data via a secure messaging service:
  - ❑ Employers with 20 or more employees must comply by 30 June 2018
  - ❑ All other employers by June 2019
- ❑ ClickSuper integrates with 26 of the top 30 payroll providers
- ❑ In October 2017 ClickSuper will provide a new service to existing clients to comply with the ATO's requirements.
- ❑ Current service will be extended to include STP as part of the standard offering for an additional fee
- ❑ New clients expected

# 5 QUESTIONS





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CLOSE  
THANK YOU

